



What Makes Us Different



A Word

From Our Founders



"AMD Environmental is a very different business to when my father founded the company back in 1971.

Today, it delights me what a vibrant business we are, driven by the talent which exists throughout the company, from north to south.

Any great business will tell you that to succeed you need to be able to prove your difference and demonstrate the purpose which drives you. We're proud of the three big reasons why we are different and deliver the kind of success for our clients that we do.

For me, the most compelling reason is how we thrive on the complex and challenging. This has been a value rooted in our origins since the 1970's, and is a reputation we are intent on maintaining and building upon even further. Building upon our early success, we not only specialise in those complex and challenging works, but now offer the complete package in providing facilities management services to our clients. The opportunities are endless with the expertise we have to offer and I am excited about our growing expansion in this marketplace."

Jon King
Co-Managing Director



"Projecting our difference is of critical importance in a sector populated by hundreds of competitive M&E contractors. When Jon and I joined

commercial forces, like any M&E-centred business, we saw how the sector was changing and were resolute in wanting to be at the forefront of this. Whether extending the boundaries of proactive and efficient management, ensuring maximum emphasis on delivery excellence, optimising quality control and

cost efficiency or helping achieve environmental sustainability, AMD Environmental are intent on demonstrating leadership.

For me, it is our Energy & Carbon Reduction services that have become the vanguard of our credentials. Like Jon, I am passionate that we endeavour to continue to innovate our service by incorporating the latest green technologies and energy initiatives, offering a 'cradle-to-grave' or 'one-stop-shop' approach with the array of services we today provide."

Marcus Sullivan
Co-Managing Director



AMD Environmental Today

AMD Environmental is a mechanical and electrical design and build engineering specialist with a collaborative and sustainable approach to delivering challenging and bespoke projects across multiple industries.

Today, we specialise in green, sustainable technologies delivering energy efficient, low carbon solutions, and this is supported by our market leading Energy Lifecycle Modelling expertise.

Now celebrating 50 years, AMD Environmental has grown through its track record of successful project delivery and the beneficial extent of our full service offering, including a complimentary full Facilities Management service. This includes providing planned preventative maintenance services, maintaining our client's assets and working to minimise the risk of assets failing in the event of an emergency. Distinguishing our approach is ensuring we are both responsible and ethical, achieved by employing the most sustainable methodologies to delivering projects and maintenance, whilst offering our clients the benefits of our collective knowledge and guidance to aid them in achieving their goals.

With increasing demand for our services and approach around the country, we have recently launched a new AMD North office in Edinburgh, Scotland with a fully mobilised team to cater for our clients growing requirements.

A photograph of two men in a server room. They are wearing white hard hats and high-visibility yellow safety vests over blue shirts. The man on the right is pointing towards the server racks in the background. The room is filled with rows of server racks under blue lighting.

1 We look for the
complex, it is where
we excel

"AMD Environmental strive to deliver unique and multifaceted projects across numerous industry sectors. Historically, we have excelled in delivering projects from design phase through to install, despite challenges arising from historical buildings or design changes, and also by maintaining confidentiality across highly sensitive projects whilst successfully delivering them in line with the programme."



2 We extend the boundaries of proactive and efficient management

"At AMD Environmental, we believe in being proactive rather than reactive, which is instilled through our workforce. Whether we are delivering a project, maintenance, or energy consultancy service we proactively seek out the solutions through precision planning, before the problem presents itself."



3

We are leading the way
on energy and carbon
reduction for our clients

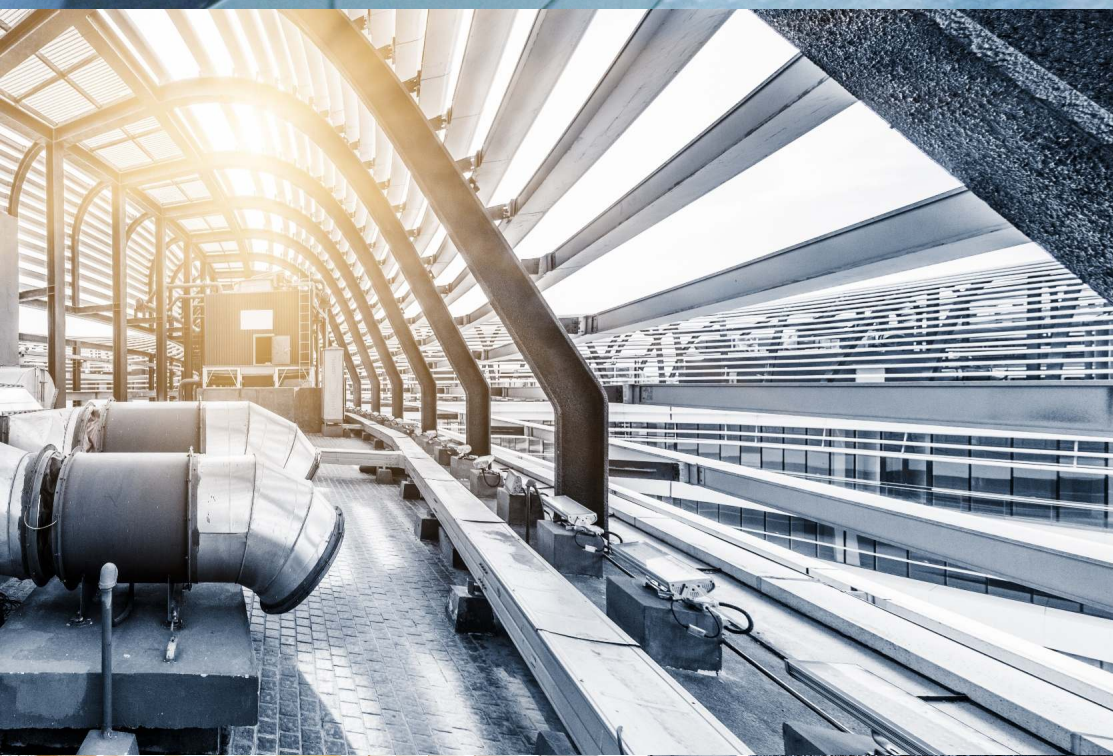
"Our distinctive service offering of Energy Management consultancy and energy Lifecycle Modelling makes us our clients' preferred MEP contractor to partner with, helping them achieve their sustainability goals."



An **End-to-End** Bespoke Service Approach

From concept and design to
installation and aftercare.

- Mechanical & Electrical
- Energy & Carbon Reduction
- Facilities Management



Accreditations & Useful Links

Partners & Accreditations





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